



E W I N G M A R I O N

KAUFFMAN SCHOOL

September 2022 Financials

PREPARED NOV'22 BY



- **Executive Summary**
- **Key Performance Indicators**
- **Forecast Overview**
- **Cash Forecast**
- **Compliance Updates**
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- **Check Register**

- EMKS finishes September with a forecast 251 days of cash on hand and a year end cash balance of \$14.18M, \$94K ahead of our original projection.

- Income Statement Notes:

- Revenue:

- Total increase to Revenue for the month was \$1.2M.
 - Adjustments made for funding equity, current enrollment, special populations, and attendance. Net impact is an increase of \$1.19M (12.6%) in State Revenue or \$1,245.58 per enrolled student.
 - \$13.3K in interest income which was unbudgeted. The remaining increase is from higher than anticipated Prop C revenue, reported in August 2022.

- Income Statement Notes:

- Expenses:

- Salaries & Benefits forecast for the year are \$824K higher than budgeted.
 - This is due to the addition of open positions (not currently filled) being added to the full year forecast.
 - We have also paid out retention bonuses to returning employees. These were not budgeted.
 - EMKS had several unbudgeted expenses this month for student services.
 - a \$14K student technology purchase (chrome books)
 - a \$8.5K purchase for SPED services

- Income Statement Notes:

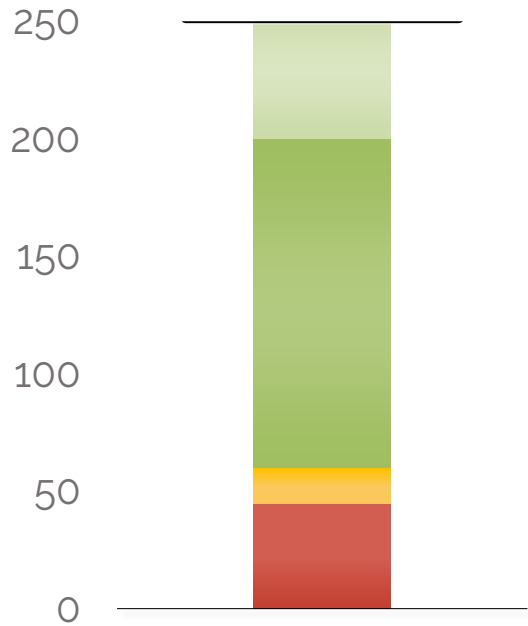
- Change in Cash:

- Net increase of \$94K (a 32% improvement vs. our original YE forecast)

The State of MO issued direction in October regarding payments to eliminate the student funding gap. As a result, we can adjust our full year State funding projections in the September financials. As noted last month, this increase has helped offset the higher than budgeted expenses for the year and improved our outlook for year end cash.

Days of Cash

Cash balance at year-end divided by average daily expenses

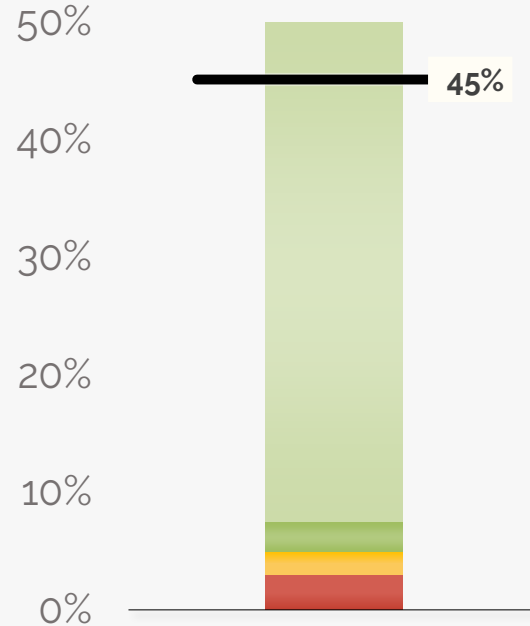


251 DAYS OF CASH AT YEAR'S END

The school will end the year with 251 days of cash. This is above the recommended 60 days.

Fund Balance %

Forecasted Ending Fund Balance / Total Expenses

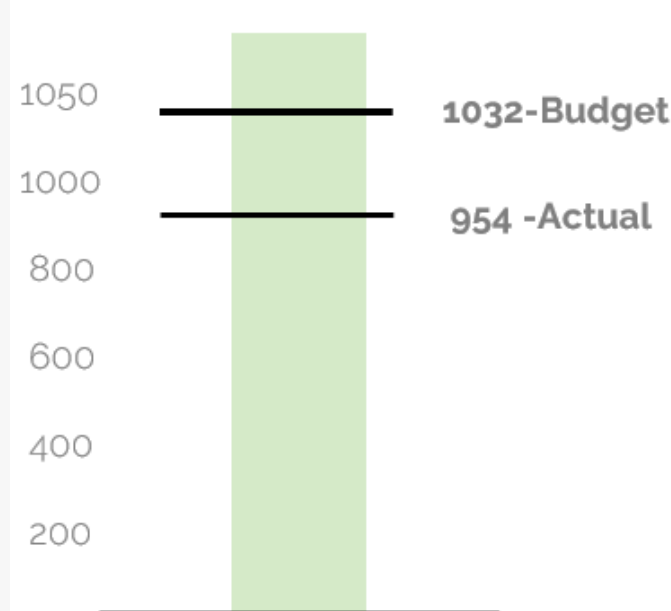


45.15% AT YEAR'S END

The school is projected to end the year with a fund balance of \$9,426,670. Last year's fund balance was \$9,611,585. The fund balance drops to \$4,426,670 (21.22%) if considering funds set aside for capital projects and strategic planning.

Student Enrollment

Current vs. Budgeted Enrollment

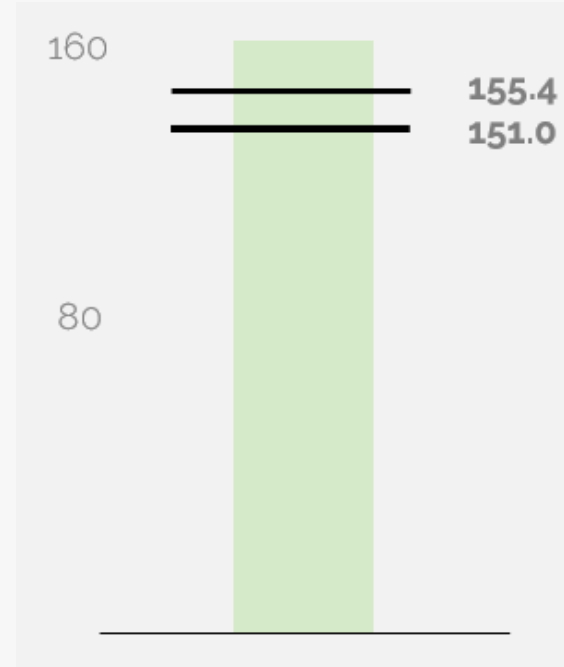


92.4% of BUDGET

The school is currently 7.6% below the projected enrollment of 1032.

Staffing

Current vs. Budgeted Staffing



103% of BUDGET

The school is currently 4.4 FTEs over the budgeted enrollment of 151 FTEs. This includes 6 open positions.

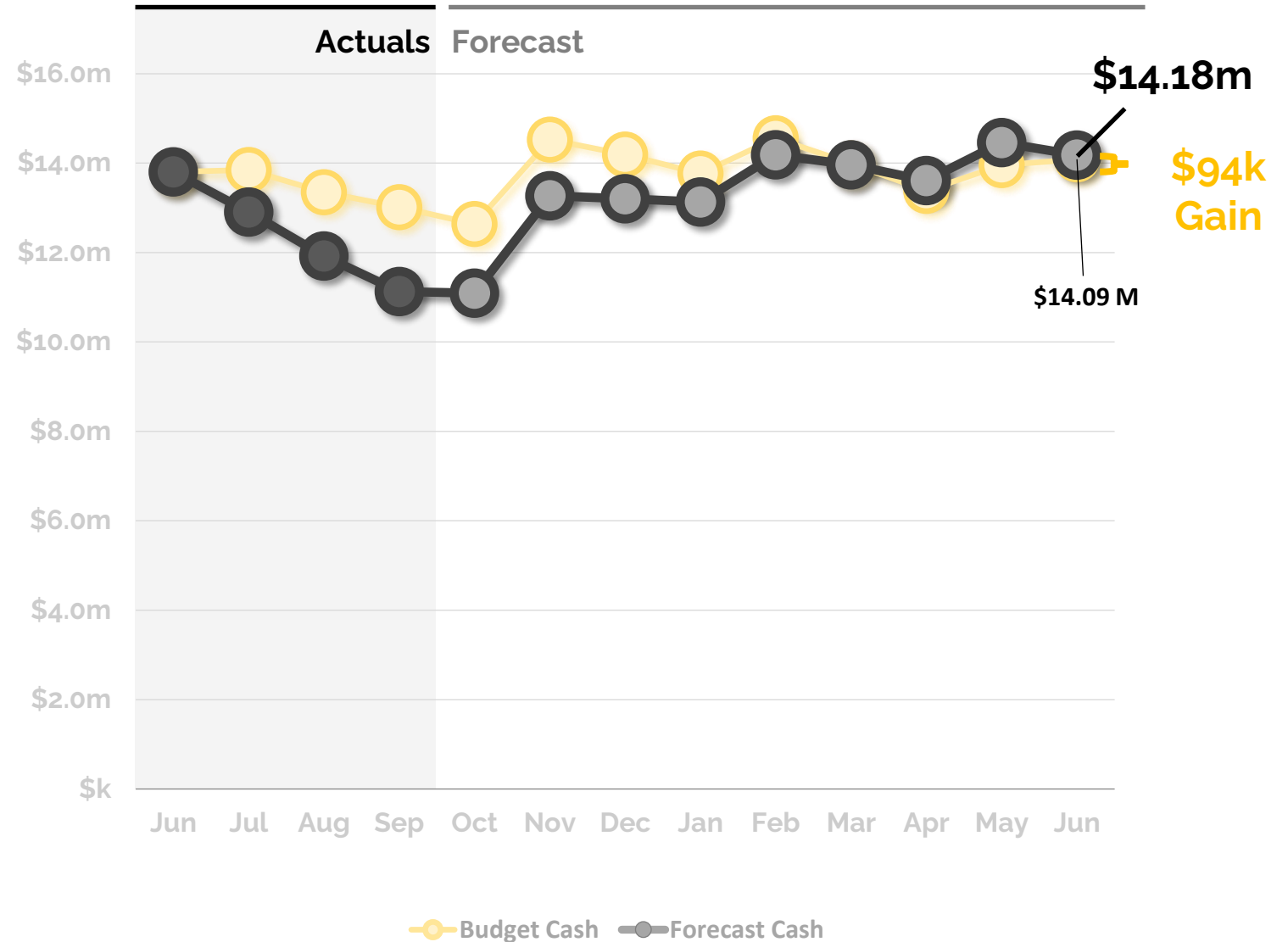
Forecast Overview



	Forecast	Budget	Variance	Variance Graphic	Comments
Revenue	\$20.7m	\$19.5m	\$1.2m		Improvement is due to adjustments to State revenue for funding equity, Prop C revenue which is higher than budgeted, and interest expense which was not forecast.
Expenses	\$20.9m	\$19.9m	-\$1m		YTD expenses are 5% higher than budgeted due to overages in salary expense, a student technology purchase that was not forecast and facilities improvements, also not forecast.
Net Income	-\$185k	-\$379k	\$194k		
Cash Flow Adjustments	\$564k	\$664k	-\$100k		Cash flow adjustments are tied to \$29K for teacher computers and \$71K for facilities improvements.
Change in Cash	\$379k	\$285k	\$94k		Net change in cash is due to increased State funding for student equity offset by higher than budgeted expenses for salaries/benefits and student direct expenses.

251 Days of Cash at year's end

We forecast the school's year ending cash balance as **\$14m**, **\$94k** above budget.





QUESTIONS?

Please contact your EdOps Finance Team:

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	Year-To-Date			Annual Forecast			
	Actual	Budget	Variance	Forecast	Budget	Variance	Remaining
Revenue							
Local Revenue	460,439	307,060	153,379	1,247,734	1,228,240	19,493	787,294
State Revenue	2,270,033	2,349,536	(79,502)	10,586,426	9,398,143	1,188,283	8,316,392
Federal Revenue	863,266	864,641	(1,375)	3,458,764	3,458,563	200	2,595,497
Private Grants and Donations	73,349	73,349	-	4,793,396	4,793,396	-	4,720,047
Earned Fees	111,180	148,520	(37,341)	607,389	594,081	13,308	496,209
Total Revenue	3,778,268	3,743,106	35,162	20,693,708	19,472,424	1,221,284 ①	16,915,440
Expenses							
Salaries	2,308,926	2,110,880	(198,046)	9,224,926	8,443,520	(781,406)	6,915,999
Benefits and Taxes	739,112	759,999	20,887	3,082,922	3,039,995	(42,927)	2,343,810
Staff-Related Costs	157,223	48,750	(108,473)	195,913	195,000	(913)	38,690
Rent	73,349	73,349	-	293,396	293,396	-	220,047
Occupancy Service	570,353	570,700	347	2,282,800	2,282,800	0	1,712,447
Student Expense, Direct	450,237	224,894	(225,343)	1,818,746	1,695,960	(122,786)	1,368,509
Student Expense, Food	156,763	167,862	11,099	839,310	839,310	0	682,548
Office & Business Expense	510,915	431,567	(79,348)	1,297,948	1,297,309	(638)	787,032
Transportation	230,609	297,027	66,418	1,485,135	1,485,135	0	1,254,526
Total Ordinary Expenses	5,197,487	4,685,028	(512,459)	20,521,095	19,572,425	(948,670)	15,323,608
Net Operating Income	(1,419,219)	(941,922)	(477,298)	172,613	(100,001)	272,614	1,591,832
Extraordinary Expenses							
Equipment	29,806	-	(29,806)	29,806	-	(29,806)	-
Facility Improvements	48,723	-	(48,723)	48,723	-	(48,723)	-
Depreciation and Amortization	66,811	69,750	2,938	278,999	278,999	0	212,188
Total Extraordinary Expenses	145,340	69,750	(75,590)	357,528	278,999	(78,529)	212,188
Total Expenses	5,342,827	4,754,778	(588,050)	20,878,623	19,851,424	(1,027,199) ②	15,535,796
Net Income	(1,564,559)	(1,011,672)	(552,888)	(184,915)	(379,000)	194,085 ③	1,379,644
Cash Flow Adjustments	(1,106,245)	454,651	(1,560,896)	563,685	663,901	(100,216)	1,669,930
Change in Cash	(2,670,804)	(557,021)	(2,113,784)	378,770	284,901	93,869 ⑤	3,049,574

① REVENUE: \$1.2M AHEAD

Due to equity funding, increased Prop C and unbudgeted interest.

② EXPENSES: \$1M

Due to higher than budgeted staff salaries, more FTE than budgeted, student technology expenses.

③ NET INCOME: \$194K ahead

④ CASH ADJ: \$100K BEHIND

Due to purchase of admin staff computers and facilities improvements.

⑤ NET CHANGE IN CASH: \$94K AHEAD

Monthly Financials

Income Statement	Actual			Forecast									TOTAL
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
Revenue													
Local Revenue	168,751	156,087	135,601	87,477	87,477	87,477	87,477	87,477	87,477	87,477	87,477	87,477	1,247,734
State Revenue	769,831	748,862	751,341	924,044	924,044	924,044	924,044	924,044	924,044	924,044	924,044	924,044	10,586,426
Federal Revenue	229,706	307,120	326,440	288,389	288,389	288,389	288,389	288,389	288,389	288,389	288,389	288,389	3,458,764
Private Grants and Donations	0	73,349	0	0	2,323,349	0	0	1,198,349	0	0	1,198,349	0	4,793,396
Earned Fees	928	103,229	7,023	55,134	55,134	55,134	55,134	55,134	55,134	55,134	55,134	55,134	607,389
Total Revenue	1,169,216	1,388,647	1,220,405	1,355,044	3,678,393	1,355,044	1,355,044	2,553,393	1,355,044	1,355,044	2,553,393	1,355,044	20,693,708
Expenses													
Salaries	647,746	716,896	944,284	733,259	751,009	751,009	751,009	751,009	751,009	751,009	751,009	925,676	9,224,926
Benefits and Taxes	197,698	259,622	281,792	248,727	257,595	257,595	257,595	257,595	257,595	257,595	257,595	291,917	3,082,922
Staff-Related Costs	133,396	3,285	20,543	4,299	4,299	4,299	4,299	4,299	4,299	4,299	4,299	4,299	195,913
Rent	0	73,349	0	0	73,349	0	0	73,349	0	0	73,349	0	293,396
Occupancy Service	205,568	182,905	181,880	190,272	190,272	190,272	190,272	190,272	190,272	190,272	190,272	190,272	2,282,800
Student Expense, Direct	42,583	248,162	159,492	79,680	79,680	79,680	79,680	79,680	237,343	361,503	291,580	79,680	1,818,746
Student Expense, Food	0	17,705	139,057	75,839	75,839	75,839	75,839	75,839	75,839	75,839	75,839	75,839	839,310
Office & Business Expense	100,913	254,737	155,265	87,448	87,448	87,448	87,448	87,448	87,448	87,448	87,448	87,448	1,297,948
Transportation	0	42,379	188,230	139,392	139,392	139,392	139,392	139,392	139,392	139,392	139,392	139,392	1,485,135
Total Ordinary Expenses	1,327,903	1,799,041	2,070,543	1,558,916	1,658,883	1,585,534	1,585,534	1,658,883	1,743,196	1,867,356	1,870,783	1,794,523	20,521,095
Operating Income	-158,688	-410,394	-850,138	-203,872	2,019,510	-230,490	-230,490	894,510	-388,153	-512,313	682,610	-439,480	172,613
Extraordinary Expenses													
Depreciation and Amortization	21,869	23,044	21,898	23,576	23,576	23,576	23,576	23,576	23,576	23,576	23,576	23,576	278,999
Facility Improvements	22,011	23,777	2,935	0	0	0	0	0	0	0	0	0	48,723
Equipment	29,806	0	0	0	0	0	0	0	0	0	0	0	29,806
Total Extraordinary Expenses	73,687	46,820	24,833	23,576	23,576	23,576	23,576	23,576	23,576	23,576	23,576	23,576	357,528
Total Expenses	1,401,590	1,845,861	2,095,376	1,582,492	1,682,459	1,609,110	1,609,110	1,682,459	1,766,773	1,890,933	1,894,359	1,818,100	20,878,623
Net Income	-232,374	-457,214	-874,971	-227,449	1,995,933	-254,067	-254,067	870,933	-411,729	-535,889	659,033	-463,056	-184,915
Cash Flow Adjustments	-663,356	-524,073	81,185	185,548	185,548	185,548	185,548	185,548	185,548	185,548	185,548	185,548	563,685
Change in Cash	-895,730	-981,288	-793,786	-41,901	2,181,481	-68,519	-68,519	1,056,481	-226,181	-350,341	844,581	-277,508	378,770

	<i>Previous Year End</i>	<i>Current</i>	<i>Year End</i>
	<i>6/30/2022</i>	<i>9/30/2022</i>	<i>6/30/2023</i>
Assets			
Current Assets			
Cash	13,801,775	11,130,970	14,180,545
Accounts Receivable	761,541	1,112,084	376,640
Other Current Assets	133,376	464,816	133,376
Total Current Assets	14,696,693	12,707,870	14,690,561
Noncurrent Assets			
Facilities, Net	936,665	1,007,568	1,007,568
Operating Fixed Assets, Net	165,422	128,417	-83,772
Total Noncurrent Assets	1,102,087	1,135,985	923,796
Total Assets	15,798,780	13,843,855	15,614,358
Liabilities and Equity			
Liabilities			
Current Liabilities			
Other Current Liabilities	4,365	27,914	4,365
Accounts Payable	851,091	668,423	851,091
Accrued Salaries and Benefits	231,739	493	232,232
Total Current Liabilities	1,087,195	696,830	1,087,688
Total Long-Term Liabilities	0	0	
Total Liabilities	1,087,195	696,830	
Equity			
Unrestricted Net Assets	14,711,585	14,711,585	14,711,585
Net Income	0	-1,564,559	-184,915
Total Equity	14,711,585	13,147,026	14,526,670

- **Vendor: Bluford Healthcare Leadership Institute**
 - **Spend: HS Programming - \$15,000.00**

- **Vendor: Morgan Hunter Education LLC**
 - **Spend: Substitute Teachers - \$4,113.60**

- **Vendor: Chi Tsang**
 - **Spend: Science Curriculum Consulting - \$4,500.00**